

**3 NOVEMBER 2015**  
**TOPIC OF THE DAY: THE BIG PICTURE**

09:30 A.M. WELCOME ADDRESS



» *Thomas Dohse, Director FPPE/Messe Düsseldorf Germany*

09:45 A.M. WELCOME ADDRESS



» *Michael Derus, Deputy German Ambassador and  
Head Economic Affairs/German Embassy Nairobi, Kenya*

10:00 A.M. WELCOME ADDRESS



» *Dr. Wilson A. Songa (PhD, MBS), Principal Secretary/Ministry of  
Industrialization and Enterprise Development*

**RIBBON CUTTING AND OFFICIAL OPENING BY DR. WILSON SONGA  
AND MR. MICHAEL DERUS**

10:45 A.M. RECEPTION AT SAVE FOOD STAND

11:00 A.M. PANEL SESSION



» *Marah Köberle, Deputy Country Director/AHK, with the following guests:  
AHK, KENAFF, KAM, KEPSA, KENINVEST*

**11:30 A.M.      TECHNOLOGY FOR PEOPLE - KENYA AS PARTNER OF GERMAN MANUFACTURERS OF FOOD PROCESSING AND PACKING MACHINERY**



» *Martina Claus, Head of Market Development Africa/VDMA, Germany*

**12:00 NOON      LUNCH BREAK**

**13:00 P.M.      ALUMINIUM TUBES, CANS AND BOTTLES: THE INNOVATIVE PACKAGING FOR FOOD**



» *Ulrich Gellings, Sales Manager/Mall+Herlan, Germany*

**13:30 P.M.      THE ROLE OF PACKAGING IN REDUCING FOOD WASTE**



» *Stefan Glimm, Chief Executive Director/EAFA/FPE, Germany*

**14:00 P.M.      BOSCH PACKAGING IN EAST AFRICA**



» *Simiyu Wamalwa, Regional Sales and Acquisition Manager for BOSCH Packaging Technology/Bosch Packaging, Kenya*

**14:30 P.M.      ROLE OF MULTIVAC IN ENSURING BETTER PACKAGING**



» *Sudharshan Bellur, Regional Operations Manager/Multivac North Africa, Kenya*

**15:00 P.M.      APPROPRIATE TECHNOLOGIES IN THE MECHANICAL ENGINEERING FOR THE PACKAGING INDUSTRY**



» *Dr. Thomas W. Richter, Managing Director, Associate/ Gustav Obermeyer, Germany*

# 4 NOVEMBER 2015

## TOPIC OF THE DAY: **SAVE FOOD**



09:30 A.M.

### SESSION 1: INTRODUCTION TO SAVE FOOD



» *Stephanie Gallatova, Agro-Industries officer/FAO Regional Office for Africa, Accra, Ghana*

### OPENING REMARKS



» *Rob Allport, Assistant/FAO Representative, Kenya*

### OVERVIEW OF SAVE FOOD



» *Patrina Pink, FAO/Rome, Italy*

10:15 A.M.

### SESSION 2: INITIATIVES BY GOVERNMENTS AND DEVELOPMENT PARTNERS

» *Stephanie Gallatova*

#### **SPEAKER 1: POST-HARVEST LOSSES IN POTATO VALUE CHAINS IN KENYA**



» *Wachira Kaguongo, Chief Executive Officer/National Potato Council, Kenya*

#### **SPEAKER 2: IMPROVING RURAL SOYABEAN PRODUCERS' INCOMES THROUGH PROCESSING AND PACKAGING IN BENIN**



» *Patrice Lagnon Sewade, Managing Director/AGRIPAT INDUSTRY, Benin*

#### **SPEAKER 3: IMPROVING TOMATO PACKAGING IN CAMEROON**



» *Robert Ndjouenkeu, Professeur de Technologie Alimentaire, Chef de Département Sciences Alimentaires et Nutrition ENSAI/ Université de Ngaoundéré, Cameroon*

### DISCUSSION

#### **SPEAKER 4: RAPID LOSS APPRAISAL IN AGRIBUSINESS VALUE CHAINS**



» *Dr. Bruno Schuler, Advisor, Germany/Sustainable Agriculture/GIZ, Germany*

**SPEAKER 5: ASSESSMENT OF POST-HARVEST LOSSES IN ZIMBABWE'S HORTICULTURE SUPPLY CHAIN**



» *Stanley Tazivei Heri, Nyamagoda Farm, Zimbabwe*

**SPEAKER 6: ASSESSMENT OF POST-HARVEST LOSSES IN ZIMBABWE'S MAIZE SUPPLY CHAIN**



» *Prof Brighton Mvumi, Department of Soil Science & Agricultural Engineering, Faculty of Agriculture University of Zimbabwe, Zimbabwe*

*12:00 NOON LUNCH BREAK*

**13:00 P.M. SESSION 3: INITIATIVES BY THE PRIVATE SECTOR**

» *Stephanie Gallatova*

**SPEAKER 1: ADDING VALUE TO AQUACULTURE PRODUCTS**



» *Kobusingye Lovin, KATI Farms Ltd, Uganda*

**SPEAKER 2: PACKAGING INDUSTRY: A PREREQUISITE FOR AGRO-INDUSTRY DEVELOPMENT. CASE STUDY BURUNDI**



» *Augustin Nahayo, Chief Adviser/UMUGAARA Rice Factory, Rice Cooperatives Union, Burundi*

**SPEAKER 3: GROWING MORE TO WASTE LESS: A PRIVATE-SECTOR SOLUTION**



» *Mira Mehta, CEO/Tomato Jos, Nigeria*

*DISCUSSION*

*COFFEE BREAK*

**SPEAKER 4: MANGO PROJECT KENYA – PANEL**



» *Sonja Mattfeld, Partner & Regional Director East Africa/ XCOM Africa, Germany*

**SPEAKER 5: RESOLVING THE CHALLENGES OF MIDDLEMEN (POTATO TRADERS) IN THE POTATO VALUE CHAIN IN SOUTH WESTERN UGANDA**



» *Dr. John W. Bahana, Kisoro Potato Processing Industries Ltd., Uganda*

*PANEL DISCUSSION*

*CLOSING REMARKS*

**5 NOVEMBER 2015**  
**TOPIC OF THE DAY: TECHNOLOGY AND EXPERTISE TRANSFER**

**10:00 A.M. TO KEEP FOOD'S FRESHNESS – LONGER SHELF LIFE**



» *Souvik De, Technical Manager/Nippon Gohsei*

**10:30 A.M. RAW MATERIAL HANDLING SYSTEMS AND RELIABLE PROCESS EQUIPMENT  
REDUCING WASTE IN FOOD PRODUCTION**



» *Armin Ferschel, Sales Manager/AZO@Food, Germany*

**11:00 A.M. ADMER™ ADHESIVE RESIN AS AN ESSENTIAL PART OF THE BARRIER STRUCTURE**



» *Roman Jaroszewski, Technical Director/Mitsui Chemicals, Germany*

**11:30 A.M. FINANCING KENYAN POTATO FARMERS AND PROCESSORS**



» *Michiel Arnoldus, Managing Director/SENSE Consulting, Netherlands*

**12:00 NOON LUNCH BREAK**

13:00 P.M. BENEFICIAL IMPACT OF NYLON INTO FOOD SAVINGS



» *Peter Plonner, Senior Key Account Manager/Sojitz Europe, Germany*

13:30 P.M. FLEXIBLE PACKAGING – ALL IN ONE SOLUTION



» *Bogac Gurkan, Area Sales Manager/Bak Ambalaj, Turkey*

14:00 P.M. POTENTIAL FOR ADOPTION OF MODERN TECHNOLOGIES IN POTATO PRODUCTION BY SMALLHOLDER FARMERS IN KENYA



» *Elly Atieno, Research Associate/International Potato Center, Kenya*